Roberto Ribeiro

Senior Project Manager | PMO | AI & Automation

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Open to relocation across Europe

About

I am a senior technology and projects executive with more than 30 years of experience in digital transformation, portfolio management, product development, systems implementation and AI-driven automation. My career spans enterprises in the United States and Brazil, in mission-critical and highly complex environments.

I lead PMOs, multidisciplinary and multicultural teams, contracts, outsourcing engagements and CAPEX/OPEX budgets, combining Agile and Waterfall delivery with governance and executive communication. I operate at both strategic and technical levels, connecting business leadership, hands-on full-stack development, enterprise SaaS platforms and intelligent automation.

Skills

Projects & governance: Project & portfolio management · PMO leadership · CAPEX / OPEX · Contracts & outsourcing · Executive stakeholders

Transformation & delivery: Agile / Waterfall · Scrum / Kanban · ITIL · SDLC & release governance · Digital transformation

Enterprise systems: ERP / CRM / BI · Oracle E-Business Suite · SAP · Microsoft Dynamics CRM · Systems & API integration

AI & automation: AI agents · n8n · CrewAI · Dify · No-code / Low-code · Evolution API

Engineering & cloud: PHP / Laravel · React / TypeScript / JavaScript · Node.js · Flutter / FlutterFlow · MySQL / Oracle / Firebase / Supabase · AWS / Linux · Git / GitLab / CI/CD · Test automation

Experience

Webworks360 LLC

Project Manager | AI & Automation Specialist | Agile & Waterfall

2019-06 — Present | New Jersey, United States

- Led end-to-end digital project delivery, aligning execution, quality and business objectives.
- Developed web and mobile applications with Flutter, React, Laravel and PHP; integrated AI, CRM and automation using n8n, CrewAI and Dify.
- Planned and delivered projects using Agile, Waterfall and no-code/low-code platforms.

V.Pereira Central Heat and Cooling LLC

AI & Automation Specialist | Mobile & Web Applications

2021-01 — Present | New Jersey, United States

- Modernised the digital ecosystem and developed web and mobile applications for iOS and Android.
- Automated processes and intelligent agents with CrewAI and Dify, including no-code/low-code solutions.
- Administered and optimised Supabase, Firebase, Oracle and MySQL; collaborated with multidisciplinary teams using Agile practices.

EarthCam

Senior Full-Stack Developer

2025-10 — 2026-03 | New Jersey, USA

- Contributed to an enterprise SaaS platform for camera management, real-time monitoring, time-lapse and construction-site intelligence.
- Delivered Laravel/PHP/APIs backend, React/TypeScript/JavaScript frontend, MySQL modelling and optimisation, and companion mobile applications.
- Implemented AI-assisted automation; delivered using Jira, GitLab and Confluence, code reviews, QA, deployments and release governance.

IT Partner Service

IT Manager | PMO - Project Manager | IT Consultant

Feb 2017 - Dec 2023 | New Jersey

- Led business management and digital transformation consulting for private and governmental clients.
- Designed PMO and governance structures, strategic planning, outsourcing and ERP, CRM and BI integration.

IT Partner Service

Scrum Master | Project Manager

Jun 2011 - Dec 2017 | Recife Area, Brazil

- Led multidisciplinary teams delivering technology and digital product projects.
- Managed strategic projects and outsourcing contracts; delivered full-stack development and OpenERP implementation and customisation.

Unibratec

Teacher of Auditing Information Systems

Apr 2014 - Aug 2015 | Brazil

- Taught information systems auditing, security, risk analysis, contingency planning and vulnerability assessment.

Flor Arte Ltda

Planning & Operations Manager

Sep 2010 - Jun 2011 | Brazil

- Reported to the CEO on strategic planning; led organisational redesign, pricing, budgets and resources.
- Established corporate governance and alignment between business, logistics and IT.

ASA - Indústria e Comercio

CIO - Chief Information Officer

Apr 2009 - Aug 2010 | Recife, Brazil

- Owned IT strategy and annual CAPEX/OPEX budgets, reporting to the CEO.
- Modernised infrastructure and corporate systems; implemented security, audit and contingency controls and aligned technology with business units.

TOTVS Nordeste

PMP - Project Technology Manager - Datasul Nordeste

Jan 2006 - Mar 2009 | Brazil

- Managed end-to-end Datasul ERP projects: scope, planning, execution and financial control.
- Delivered solutions for Finance, Controlling, Logistics, Manufacturing, HR, CRM and BI.
- Served as executive client interface and supported proposals and pre-sales, concurrently acting as Technology Manager and Solutions Architect.

SysDesign Consultoria

Consulting Director

Jan 2005 - Dec 2005 | Brazil

- Reported to the CEO and led consulting, project management and commercial functions.
- Managed portfolios and public/private contracts, strategic systems planning and regional expansion.

Capgemini

Sales Manager

Mar 2004 - Dec 2004 | Salvador, Brazil

- Led business development, partnerships and proposals for large public and private clients.
- Monitored technical delivery of systems development, implementation and maintenance projects.

SysDesign Consultoria

Project and Contracts Manager

Jan 2001 - Feb 2004 | Brazil

- Managed projects and contracts for IT solutions for public and private organisations.
- Provided strategic consulting and led the Oracle ERP implementation at Politeno from February 2001 to September 2002.

DND (BDD) Business Development Digital

Project Manager

Jun 2000 - Jan 2001 | Salvador, Brazil

- Managed the development and implementation of jacotei.com.br, coordinating internal and external teams.
- Served as Data Administrator and Oracle 8i DBA.

S.A. Hospital Aliança

Information Technology Manager (CIO)

Jul 1990 - Jun 2000 | Brazil

- Reported to the CEO and led 24 professionals across development, support and operations.
- Coordinated three generations of hospital systems using Oracle 8i/9i, Clipper and COBOL; led projects and contributed to strategic planning and data governance.

Education

ISEG - Lisbon School of Economics & Management

Graduate Diploma in Information Systems and Technologies for Organizations

2015 - 2016

Universidade Estácio de Sá

Graduate Diploma in Management of Information Technology

2009 - 2010

Universidade de Brasília

Bachelor's degree in Business, Management, Information Technology and Project Management

2005 - 2008

Certification

RightsWATCH Technical Certification

Languages

English (Full Professional) · Portuguese (Native or Bilingual) · Spanish (Full Professional)